



AHMAD FAIQ

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Professional Summary

PharmB graduate with hospital training, community pharmacy experience, and client-facing project coordination background. Strong in communication, stakeholder engagement, reporting, and evidence-based presentation. Seeking a Medical Representative role in Basra.

Education

Bachelor of Pharmacy (PharmB) - 2026

Al-Farqadein University - Basra, Iraq

Relevant focus: Clinical Pharmacy, Pharmacology, Applied Therapeutics, Therapeutic Drug Monitoring

Clinical Training | Sep 2025 – Dec 2025

Al-Mawani General Teaching Hospital - Basra, Iraq

- Completed structured rotations across Surgery, Gynecology & Pediatrics, and Internal Medicine
- Reviewed prescriptions, participated in ward rounds, counseling, history taking, and case presentations

Pharmacy Practice Training | Jun 2023 – Apr 2024

Community Pharmacy Training - Basra, Iraq

- Supported prescription handling, dispensing workflow, OTC recommendation, and patient communication
- Assisted with inventory control, stock management, purchasing support, and stock optimization
- Observed pharmacist counseling and product recommendation practices
- Gained practical exposure to pharmacy demand, customer flow, and medication movement

Experience

Project Controls Specialist | Oct 2024 – Apr 2026

Technical Business Lines Co. – Basra, Iraq

- Managed **50+ RFQs** and **15+ tenders** across procurement and project activities, supporting **4+ oilfields** and proposals with a total value of **\$500,000+**
- Coordinated with project managers, client representatives, vendors, and internal teams to maintain workflow, reporting, follow-up, client satisfaction, and post-service support for repeat business opportunities

Core Competencies

Clinical Pharmacy | Pharmacology | Scientific Communication | Stakeholder Engagement | Cross-Functional Collaboration | Presentation Skills | Client Relations | Negotiation | Reporting | Follow-Up | Data Analytics

Languages

- Arabic: Native
- English: Full Professional Proficiency

Therapeutic Readiness

Antibiotics | Cardiovascular Drugs | Analgesic | Diabetes Medications | GIT Drugs